About
Medical radioisotopes are time sensitive radioactive ingredients that are used for diagnosis and treatment of life-threatening diseases such as cancer. In recent years the availability of these ingredients has become a source of concern due to dependence on a limited number of aging production facilities worldwide. To overcome this concern and meet the growing demand for medical radioisotopes, Purist is developing a technology to enable a distributed network of small-scale and underutilized nuclear reactors produce high purity radioisotopes. Purist will complement the efforts of existing production facilities to serve the current and growing demand of the medical radioisotope market, increase domestic radioisotope production capabilities, and work towards ensuring no medical procedure is compromised due to radioisotope supply constraints.

At Purist we are driven by a passion of ensuring no medical procedure is compromised due to supply constraints of critical lifesaving medical radioactive ingredients. Purist is a unique startup company funded by prestigious federal and non-federal organizations such as the National Institutes of Health, Oak Ridge National Laboratory’s Innovation Crossroads program and Launch Tennessee.

Purist provides team members the distinctive opportunity to apply their knowledge and expertise to make a difference in healthcare and patient lives, while learning about the field of nuclear technology and collaborating with Universities and organizations nationwide. As a member of the Purist team you will have the opportunity to learn, grow and thrive in a fast paced, friendly, entrepreneurial and impact driven environment.

Intern roles and responsibilities
Purist is looking for an enthusiastic and detail-oriented business development intern to join the team.

General responsibilities of a Business Development intern may include:
- Identify and uncover market opportunities
- Research organizations and individuals to find new collaboration, partnership or business opportunities
- Perform market validation by active customer discovery to test product technology concept against identified and potential target markets.
- Contact potential future clients to establish rapport, pinpoint client needs and arrange meetings
- Represent Purist at conferences, meetings, and industry events.
- Develop quotes and proposals for future clients.
- Perform a comprehensive competitor analysis on Purist’s key competitors
- Use research, data, and market insight to solve ambiguous problems, proactively mitigate risks, and help build a strong business model
- Use business acumen and sound judgement to evaluate opportunities, risks and competitive landscape, to refine business case
- Aid and assist in the content creation and design of marketing materials, including flyers, email communications, newsletters, website, banners, etc.
- Organize and help prepare materials (presentations, executive summary, etc.) needed for any upcoming meetings or events
- Aid in Business Planning, financial forecasting and profitability projection
- Run reports, analyze data, and provide summaries, reports and presentations

**Required qualifications**
- Excellent written and verbal communications skills.
- Familiar with computers and other communication technologies including Microsoft Office software.
- Self-starter capable of working autonomously
- Interested in learning about the radioisotope market and nuclear field
- A great team player with strong communication and interpersonal skills to build relationships, influence stakeholders, and inspire others
- Excellent time management skills and ability to flourish in a challenging, fast-paced, professional environment
- Commitment to quality and attention to detail; ensure that work is complete, accurate and on time

**Preferred skills**
- Enrolled in an accredited MBA Program
- Experience in Marketing, Product Management, Market Research, Sales, Business Development, Licensing and Acquisitions, or related field preferred
- Science and Engineering background, preferably in radiochemistry and nuclear engineering
- Flexibility and desire to take on additional responsibilities as opportunities and needs arise.
- Prior co-op or internship experience